### **About Abalic, Inc.**

Abalic is an Information Technology consulting firm serving federal, state, and corporate clients.

We are committed to providing outstanding IT services and support and have an unmatched reputation for providing our customers with an excellent return on their investment.

Our goal is a long-term relationship
with our clients, based on solid
performance and exceeding customer
expectations.

Please call us today to discuss your organization's information technology needs at (877) 495-TECH (8324).

### Abalic, Inc.

### **CAPABILITIES**

- LINUX Development and Support
- Custom Application Development
- Database-driven Solutions
- Network Engineering
- Program Management
- Data Warehousing
- Web Development
- Microsoft Certified Solutions Provider
- COTS Integration



Agile approach... Ingenious Solutions.

### Abalic, Inc.

608 Washington Blvd, Ste 406 Laurel, MD 20707

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Abalic, Inc.

## Corporate Profile and Capabilities

2004



# How Abalic works with clients to achieve IT success



Your path to success begins with a phone call to Abalic

When was the last time you felt like your information technology "partner" was as invested in your success as you were?

At Abalic, we pride ourselves on forming "win-win"

relationships with our clients by proving our worth to them in the only way that is really important—results.

We have experience with leading information technology consulting firms and know the way <u>they</u> do business.

That's why we started our own company.

At Abalic, we pride ourselves on being honest with our clients and giving them the most value for their information technology dollar.

Ethics isn't a one hour annual class in our company; it's the way we do business every day of the year.

### **The Abalic Difference**

If you are used to the same old way of doing business, our approach may take a little getting used to:

We spend the time to truly understand your organization's mission and your information technology priorities. Then we craft your path to success.

They give you a canned sales pitch highlighting their pre-packaged solutions based on a few hours with your staff.

We present you with unambiguous recommendations backed up by solid industry knowledge and sound technology.

They present you with the best technical approach they can, based on their product set and their software partners. Their technical director knows it could be better.

#### We give you an honest and understandable



If you want to be treated like everyone else, get the same IT support as everyone else.

proposal for the work you require and we keep working with you until it's right.

They give you a

proposal based on a weak understanding of your needs. Six months later, when they finally "get it", they ask for more money to complete the job.

We manage our team to ensure our consultants work productively each and every hour they bill your project. The right staffing is present and the project is

When was the last time you understood the invoice you received from *them?* 

managed according to plan.

They place consultants on your project based on who's

available. As a result, some consultants may not have the right skill sets for the work required. The project plan is developed as they find things out.

### **The Bottom Line**

Your organization is important— too important to leave your information technology support in the hands of the other guys.

Abalic will work with you to reach success by understanding your mission and your information technology needs <u>before</u> we suggest a solution. We will propose a realistic approach to your needs and if the work is not completed to your satisfaction, we will keep working at our cost until you're satisfied. You will get an honest day's work from each and every consultant on your project.

Experience the Abalic difference today!